Communication Arts

# 2024

## MEDIA INFORMATION & ADVERTISING RATES



#### **COMMUNICATION ARTS REACHES A UNIQUE AUDIENCE** ALMOST HALF OF CA SUBSCRIBERS RELY EXCLUSIVELY ON CA AND DO NOT PERSONALLY SUBSCRIBE TO ANY OTHER INDUSTRY PUBLICATION.

#### EDITORIAL PHILOSOPHY

*Communication Arts* is the premier source for reaching designers, art directors, design firms, corporate design departments, advertising agencies, interactive designers, illustrators and photographers—everyone involved in visual communication. Whether in print or online, CA's editorials, feature articles and the annual competitions it sponsors provide new ideas and information, while promoting the highest professional standards for the field.

Now in its 65th year, CA continues to showcase the current best—from industry veterans to tomorrow's innovators—in design, advertising, illustration, photography, interactive design and typography.



#### COMMUNICATION ARTS IS READ BY GRAPHIC DESIGNERS, CREATIVE DIRECTORS, ART DIRECTORS, MULTIMEDIA PROFESSIONALS, PHOTOGRAPHERS AND ILLUSTRATORS.

They are skilled advertising and design professionals at the height of their careers. They specify paper for annual reports; create corporate identities, company brochures, letterheads and other literature; they buy stock images and hire photographers and illustrators to help shape their work; they make commercials for TV, radio and print; they design Web sites, mobile applications and interactive kiosks. They are savvy and educated consumers of technology—especially Apple computers, and the hardware and software that make them run. They use top-of-the-line photography equipment. They are also consumers of well-designed lifestyle products and innovative office and home furnishings.

Average paid circulation is 15,000.



### COMMUNICATION ARTS IS THE WORLD'S NUMBER-ONE MAGAZINE OF VISUAL COMMUNICATIONS.

No other paid publication comes close to reaching as many creative professionals as CA. Just about everyone in the business either subscribes to CA or reads someone else's copy. With an average of 1.8 people reading or looking at each issue—giving *Communication Arts* a reach of over 27,000—you can target your message to a large universe of top creative professionals.

Your ads won't get lost in a sea of other ads, either. CA maintains one of the lowest advertising-to-editorial ratios of all trade publications in this field.

Ask any art director or designer, "Which publication ranks first?" and "CA" will likely be the answer. If you want to target the graphic designer, advertising creative, photographer, illustrator or multimedia professional, CA is the most effective publication for doing so.



#### **READERSHIP PROFILE**

#### Demographics

AVERAGE AGE 42.5

MALE 51% FEMALE 48%

AVERAGE EXPERIENCE 16.9 years 82% have 5+ years experience 68% have 10+ years

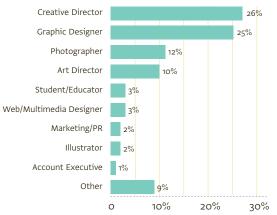
OWNERS 49% are either owners, partners or principals.

PURCHASING INVOLVEMENT 88% have some level of involvement.

EMPLOYEES 38% work in companies with more than 50 employees; 41% work in companies with 4 or fewer employees

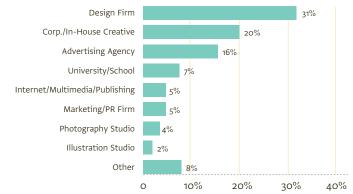
INCOME Mean average is \$75,400

## JOB DESCRIPTION



93% of CA subscribers say they rely on *Communication Arts* as their primary resource for creative inspiration.

## WHERE THEY WORK

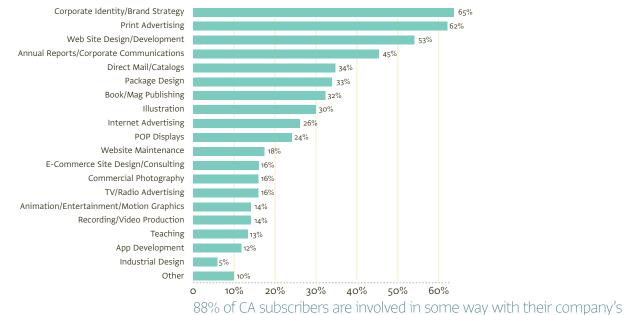


CA subscribers are long-tenured in the industry and many are executives. The average subscriber has been involved in the industry for 17 years.



## COMMUNICATION ARTS SUBSCRIBERS ARE ENGAGED WITH THE PUBLICATION. THEY HAVE BEEN SUBSCRIBING FOR 8 YEARS, ON AVERAGE.

## TYPES OF WORK



purchasing decisions.





85% of CA subscribers use photography or illustration, including stock or assignment work from an outside source.

## FACTORS IN PAPER PURCHASING SELECTION

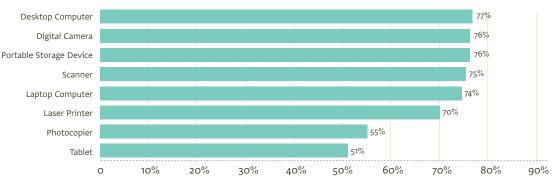


69% of CA subscribers recommend paper for client projects and over hal learn about new paper from trade publications.



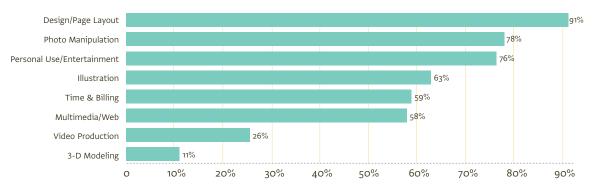
96% OF ALL SUBSCRIBERS SAY THEY RELY ON CA AS THEIR PRIMARY RESOURCE FOR CREATIVE INSPIRATION AND 59% SAY CA IS THEIR MAIN RESOURCE FOR INDUSTRY TRENDS.

## TECHNOLOGY CURRENTLY USED



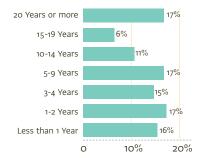
Organizations will spend an average of \$34,400 this year on new technology-related products.

## COMPUTER USAGE



18% of CA subscribers say they plan to purchase a new computer in the next 12 months.

## SUBSCRIPTION LENGTH



Virtually all subscribers (99%) save their issues of *Communication Arts* for future reference.



JANUARY/FEBRUARY 2024 :: TYPOGRAPHY ANNUAL

This annual displays the best examples of typographic use in design

Issue

## 2024 PRINT EDITORIAL CALENDAR AND DEADLINES CA IS PUBLISHED 6× A YEAR, EVERY TWO MONTHS. PAID CIRCULATION-15,000

Dates
INSERTION ORDER DUE: 10.27.23
INSERTION ORDER DUE: 10.27.23 MATERIALS DUE: 11.03.23

Media Information 2024

and advertising, as well as original typeface design.	design firm, illustrator.	MATERIALS DUE: 11.03.23 INSERTS DUE: 11.10.23 PUB. MAILS: 12.12.23 ON SALE: 12.27.23
MARCH/APRIL 2024:: INTERACTIVE ANNUAL Results of our Interactive competition. Categories include websites/ microsites, social, desktop, mobile, tablet/handheld devices, environmental, and miscellaneous interactive.	Issue also includes feature profiles on a design firm, an advertising agency, illustrator and photographer.	INSERTION ORDERS DUE: 12.29.23 MATERIALS DUE: 01.05.24 INSERTS DUE: 1.12.24 PUB. MAILS: 02.13.24 ON SALE: 02.26.24
MAY/JUNE 2024 :: ILLUSTRATION ANNUAL This annual shows hundreds of the best illustrations used for editorial, institutional and advertising. An indispensable tool for art buyers. Categories include advertising, books, editorial, for sale, institutional, animation, self-promotion and unpublished.	Issue also includes feature profiles on a design firm, an advertising agency and photographer.	INSERTION ORDERS DUE: 03.01.24 MATERIALS DUE: 03.08.24 INSERTS DUE: 03.15.24 PUB. MAILS: 04.16.24 ON SALE: 04.29.24
JULY/AUGUST 2024 :: PHOTOGRAPHY ANNUAL Over 200 photographs, by established photographers and rising stars, reproduced using special techniques and the highest quality printing available. An indispensable tool for photography buyers. Categories include advertising, books, editorial, for sale, institutional, multimedia, self-promotion and unpublished.	Issue also includes feature profiles on a design firm, an advertising agency and illustrator.	INSERTION ORDERS DUE: 04.24.24 MATERIALS DUE: 05.02.24 INSERTS DUE: 05.10.24 PUB. MAILS: 06.17.24 ON SALE: 06.25.24
SEPTEMBER/OCTOBER 2024 :: DESIGN ANNUAL This annual presents the results of CA's Design competition, the most coveted, respected and prestigious design competition in the world. Categories include posters, brochures, trademarks, packaging, corporate identity, catalogs, letterheads, environmental and motion graphics.	Issue also includes feature profiles on an advertising agency, illustrator and photographer.	INSERTION ORDERS DUE: 07.05.24 MATERIALS DUE: 07.12.24 INSERTS DUE: 07.19.24 PUB. MAILS: 08.26.24 ON SALE: 09.02.24
NOVEMBER/DECEMBER 2024 :: ADVERTISING ANNUAL This annual displays the best in consumer and institutional print ads, online advertising, integrated campaigns along with posters, television and radio commercials. It is considered a must-have for art directors and creative directors.	Issue also includes feature profiles on a design firm, illustrator, interactive studio and photographer.	INSERTION ORDERS DUE: 09.06.24 MATERIALS DUE: 09.13.24 INSERTS DUE: 09.20.24 PUB. MAILS: 10.22.24 ON SALE: 11.04.24

Additional Editorial

Issue also includes feature profiles on a



#### PRINT RATE CARD NUMBER 63 | EFFECTIVE JANUARY/FEBRUARY 2024 ISSUE

GROSS AD RATES	OPEN	3 ×	6 ×	12 ×	LIVE AREA
Spread, 4c	\$8,705	\$8,405	\$8,005	\$7,605	7 × 9%
1 page, 4c	\$6,605	\$6,305	\$6,005	\$5,705	7 × 9%
1/2 page	\$3,630	\$3,480	\$3,330	\$3,180	3¾ × 97% or 7 × 4¾
1/4 page	\$1,995	\$1,870	\$1,745	\$1,620	3¾ × 4¾
Cover 4	\$9,815				7 × 9 <sup>%</sup>
Cover 3	\$5,950				7 × 9⅓
Cover 2	\$7,670				7 × 9%

Page 5, opposite TOC Add 15% for guaranteed placement

PREPRINTED INSERTS	OPEN	3 ×	6 ×	12 ×	UNTRIMMED
2-page, single sheet, printed both sides	\$7,630	\$7,345	\$7,085	\$6,785	8% × 111/s
4-page, left-hand fold, printed all sides	\$9,920	\$9,530	\$9,160	\$8,760	Folded to 87% × 111%

#### Digital Distribution Included:

When you advertise with CA you have the option of having your ad seen by all CA subscribers who engage with the magazine via print and PDF.

#### Rate Card Terms and Conditions

All orders are subject to acceptance by *Communication Arts* at its headquarters in Belmont, CA. No conditions other than those set forth in this rate card shall be binding upon *Communication Arts* unless specifically agreed to by *Communication Arts* in writing.

#### Commission

All payments are due within thirty (30) days of the invoice date. 15% of gross billing allowed to recognized agencies on space and color. No commission is allowed on production charges. Agency commission will be forfeited if payment is not received within 30 days after billing date. Advertisers shall pay a late charge of 1% per month (12% per year) on all invoices not paid within thirty (30) days of the date of such invoices. *Communication Arts* reserves the right to hold the advertiser and its agency jointly and severally liable for all monies that are due and payable to *Communication Arts*.

#### Prepayments and Credit

Accounts with no previous credit history with Communication Arts are required to make prepayment by space order deadline and complete a credit application. The publisher reserves the right to decline acceptance of any advertisements for which prepayment has not been received or credit has been denied on or before the space order deadlines. If credit is approved *Communication Arts* reserves the right to cancel credit at any time with or without notice for whatever reason.

#### Bleed

No extra charge for bleed on ads of full-page or larger. Bleed not accepted on ads smaller than full-page.

#### **Preferred Position**

Positioning of advertisements is at the sole discretion of *Communication Arts.* No preferred positioning available except for page ad facing the front or back page of a preprinted insert from the same advertiser or consecutive full-page ads.

#### **Production Charges**

If file supplied does not meet the production standards of *Communication Arts*, the ad will be rejected or corrected at the advertiser's expense. *Communication Arts* is not liable for any delays in the production or delivery of the publication or product due to any conditions beyond *Communication Arts*'s control.

#### Copy and Space Order Regulations

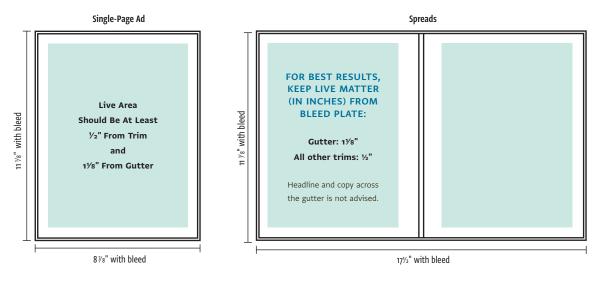
Publisher reserves the right to reject any advertising. In consideration of Communication Arts's publishing advertising (or distributing another product) for the advertiser, the advertiser and its agency agree to indemnify and defend Communication Arts against any and all claims, losses, liabilities, damages and expenses (including attorneys' fees) arising out of Communication Arts's printing, publishing, or distributing such advertising (or another product) and/or arising from third parties access to advertiser's site and use of advertiser's products and services. In no event shall Communication Arts be liable for any consequential, incidental or special damages, nor shall its liability for any act, error or omission, whether or not due to its negligence, exceed the price paid to Communication Arts for the publication or distribution of such materials.

#### Cancellations

Cancellations or changes in advertising by the advertiser or its agency may not be made after the closing date for the publication.



#### PRINT SPECIFICATIONS



For complete file specifications including downloadable PDF files, please go to www.commarts.com/advertise-us

#### General Overview

Printing Process: Offset Full Run, 4-color process Final Magazine Size: 85/8 x 107/8" Binding: Perfect-bound

Ad Sizes	Trimmed Bleed	With Bleed
Spread	17½ × 10½	17½ × 11½
1 page	8 <sup>5</sup> /8 × 10 <sup>7</sup> /8	8 <sup>7</sup> / <sub>8</sub> × 11 <sup>1</sup> / <sub>8</sub>
1/2 page vert.	$3^{3}/_{8} \times 9^{3}/_{4}$	n/a
1/2 page horiz.	7 <sup>7</sup> / <sub>8</sub> × 4 <sup>3</sup> / <sub>4</sub>	n/a
1/4 page	3 <sup>3</sup> / <sub>8</sub> × 4 <sup>3</sup> / <sub>4</sub>	n/a

#### Material Specifications

SWOP Specifications Apply. Digital files only; film not accepted.

File Type:	PDF/X-1a or PS (PostScript-Print to File)
	All fonts are embedded. Type 1 Fonts Only. No Multiple Master fonts.
	All trim and bleed marks are included.
Color:	CMYK only (NO RGB) except for paid-for spot colors
Media/Transport:	Email, FTP Server
Proofing (optional):	SWOP certified proofs
Maximum/ Recommended Screen:	200 line
Color Density:	300% max of 4-color process, with no single color exceeding 90%
Media/Transport: Proofing (optional): Maximum/ Recommended Screen:	Email, FTP Server SWOP certified proofs 200 line



#### PRINT SPECIFICATIONS (CONTINUED)

#### Preprinted Inserts (MUST BE APPROVED BY COMMUNICATION ARTS)

Weight: Size:	Maximum weight allowed is 80 lb. cover or 100 lb. text. Delivery size is $8\% \times 11\%$ . Bindery trims $\%$ " from all sides.
Publication Trim:	$8\frac{1}{8} \times 10\frac{1}{8}$ . Please keep live area at least $\frac{1}{2}$ " from outside trim and $\frac{1}{8}$ " from gutter edge. Perf should be $\frac{1}{2}$ " from gutter edge.
Design Restrictions	: Gatefolds, tip-ins and heavy inserts can only run as outserts (subject to special pricing).
Quantities:	15,000 inserts required. Quantities subject to change. Overages will not be stored.

#### Outserts

Odd-shaped, undersized and/or heavy inserts cannot be bound into *Communication Arts*. These can only run as "outserts"—placed loose, inside the poly bag. Weight and size restrictions apply. Contact us for prices and further information.

#### Shipping Instructions

Insertion orders, digital files and color proofs to: Dirk Moeller Communications Arts PO Box 889 Belmont, CA 94002 (669) 236-2715 advertising@commarts.com

Inserts to: Communication Arts (date of issue) c/o Schumann Printers Attn: Bonnie Miles—Communication Arts Inventory 200 Swarthout Rd Fall River, WI 53932

Please be sure to include the date of issue (e.g., "December 2024").



#### DIGITAL ADVERTISING

*Communication Arts* has two premier websites for creative professionals: Commarts, the online presence for the magazine, and Creative Hotlist, a career-resource site that features creative talent and job listings. Newly launched with a fresh, fully responsive, content-rich design, Commarts.com reaches graphic designers, advertising creatives, multimedia designers, illustrators, photographers and students of the trade.



#### **TRAFFIC AND REACH\***

On average Commarts.com and Creativehotlist.com have 118,227 visits per month and 225,871 page views. Both sites have a global reach with the primary audiences based in USA, Canada and UK.

**Commarts.com:** 111,912 monthly visits, 206,805 page views, 82,393 users

Creativehotlist.com: 6,315 monthly visits, 19,066 page views, 4,854 users

Daily newsletter: 35,267 subscribers\*\*

X (formerly Twitter): 85,400 followers

Facebook: 154,000 fans

\*Subject to change. Averages reflect last 12 months June 2022-June 2023

CREATIVES · HIGHLY EDUCATED · TREND SETTERS · LOYAL

\$8.90

creative



#### DIGITAL ADVERTISING OPTIONS

#### WEB BANNERS

Online advertising is sold by the impression on a CPM (cost per thousand) basis. Advertisers determine the amount of impressions to purchase along with campaign start and stop date. The ad serving system (Google Ad Manager) will manage delivery of those impressions across the designated timeframe.

Туре	Size	Placement	
Homepage takeover	970 × 250, 728 × 90, & 300 × 250	Commarts.com site Home Page and Discipline home pages.	\$1,800 flat fee 4,000 impressions guaranteed
Billboard	970 × 250	Top of site	\$35
Leaderboard	728 × 90	Editorial breaker	\$30
Square	300 × 250	Right Rail	\$25
3 banner sizes in rotation			\$30

#### **BANNER SPECIFICATIONS**

All ad banners on Commarts.com and CreativeHotlist.com are served from DoubleClick DFP.

We accept the following sizes:

- 970 × 250 billboard
- 728 × 90 leader board
- 300 × 250 medium square box

File Type: GIF, JPG, PNG, HTML5 (Ask for more detailed specs if supplying HTML5) 700K maximum, 72 dpi

#### FOR ALL BANNERS:

- Include the URL of the page the banner will point to.
- For animated banners please set them to loop no more than three times.

#### Third Party Tags:

If you use a third party ad service to host your banner we need the appropriate tags for placement in Google Ad Manager. For Rich Media placements include the placeholders for inserting the Google Ad Manager click (%c) and cache busting (%n) macros—your ad service will know what these are. Existing site content or imagery cannot be modified and banner cannot interfere with main navigation of site.

Files and linking URLs must be provided at least 2 days prior to launch date (5 working days prior for Rich Media tags).

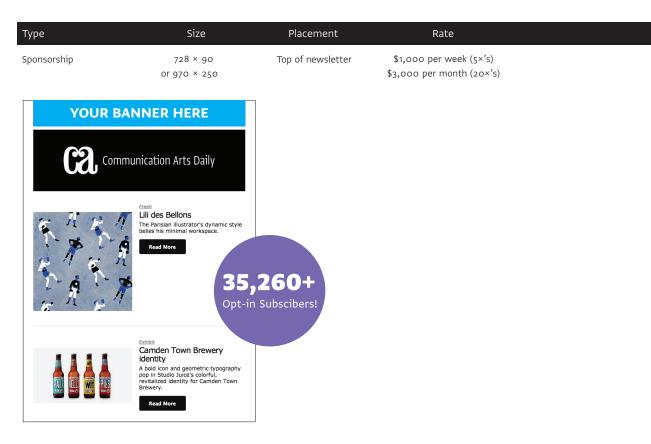
Prepayment is required for all new advertisers.



#### DIGITAL ADVERTISING OPTIONS (CONTINUED)

#### EMAIL NEWSLETTER SPONSORSHIP

Commarts Daily, CA's newsletter highlights Commarts.com's latest content and is sent to 35,260+ opt-in subscribers five times a week. You will be the exclusive sponsor. Your 728x90 or 970x250 banner will appear at the top of each day's newsletter. Weekly and monthly sponsorships are available.



#### PAID SPONSORED CONTENT

Reach the creative community with insightful content that connects them to your brand.Your CA-approved content will be posted on CA's Home Page, associated Column and Discipline landing pages and shared on CA's e-marketing and social media channels, extending your brand beyond CA's website visitors. Content must "fit" the voice of Commarts.com and should not be explicitly promotional.

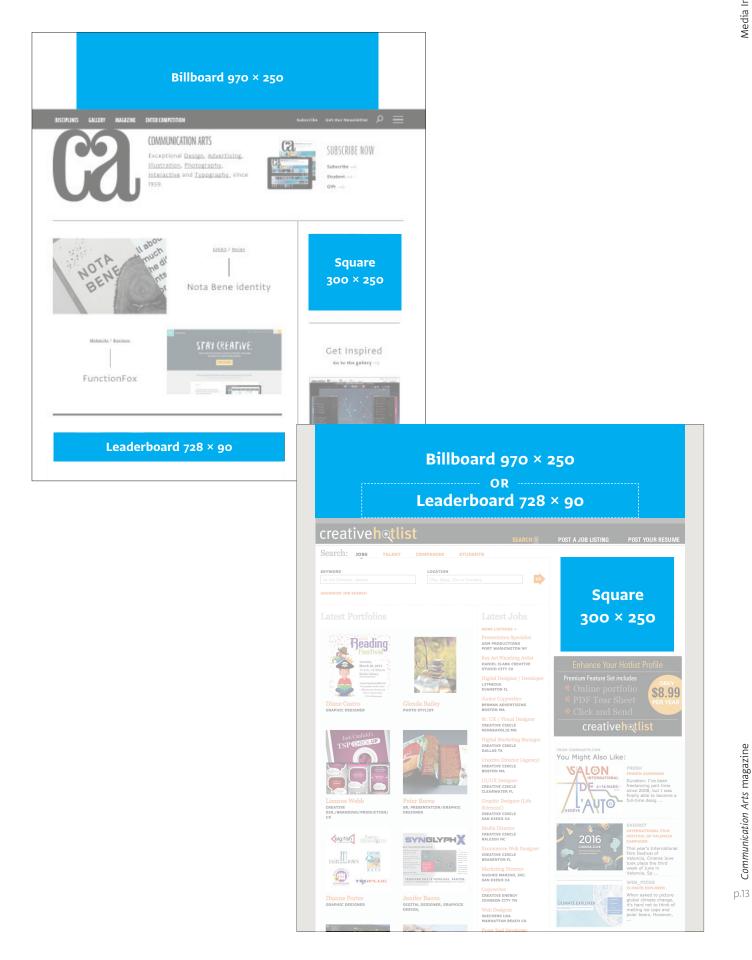
**Rate:** \$1,800 net per 30-day period (includes one content item on Commarts.com, 4 social media mentions, and 1 newsletter feature).

**Supplied Text:** 1,400 words max, linking URL's, 100-character synopsis, optional subhead. **Supplied Images:** high-res images (jpeg, png, gif or tiff ), 5 max images. Additionally, please inlude headshot and short bio of author.

Important: Content must "fit" the voice of Commarts.com and should not be explicitly promotional.



#### WEB BANNER SIZES - COMMARTS.COM & CREATIVEHOTLIST.COM







#### MORE WAYS TO REACH THE COMMUNICATION ARTS' AUDIENCE

#### **COMPETITION SPONSORSHIPS**

ASSOCIATE YOUR COMPANY WITH THE MOST PRESTIGIOUS JURIED COMPETITIONS IN VISUAL COMMUNICATIONS.

Since 1959, *Communication Arts* competitions recognize the best in visual communications from around the world. Winning entries are beautifully featured in our magazine.

#### **BENEFITS:**

Receive "Sponsored-by" logo placement on over one million Call-for-Entry messages sent via e-mail, print, online and social media, and on the introduction page to the winners in the printed magazine. You also receive one-time usage of our competition's e-mail or mailing lists.

**EXCLUSIVITY:** Only three sponsorship positions available per competition. **ARTWORK REQUIREMENTS:** 

Sponsor provides logo artwork to CA specifications.

**COST:** \$4,000 per sponsorship.

Availability: Typography, Interactive, Illustration, Photography, Advertising & Design

#### **POSTAL MAILING LIST RENTAL**

Target your direct response postal mailings to the largest audience of skilled advertising and design professionals at the height of their careers.

Availability: 10,000 names

Sort: Geographic only

Rate: \$200/M, usage 1× only (\$500 minimum)

Must use 3rd party mailing house.

Mailing piece must be approved by CA publisher.

#### FOR MORE ADVERTISING INFORMATION PLEASE CONTACT:

Dirk Moeller Advertising Director advertising@commarts.com 669-236-2715